

Business Information Report

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D&B D-U-N-S®: 60-978-3410

Date Created: August 19, 2005

IN DATE

Statement Date: DEC 31 2004

RATING CHANGE

DUNS: 60-978-3410
GEOTECHNICAL AND ENVIRONMENTAL
CONSULTANTS, INC.

+GEC - SA & B

2801 S 35TH ST
PHOENIX AZ 85034
TEL: 602 393-4800

DATE PRINTED
AUG 19 2005

MANAGEMENT
CONSULTING
SERVICES, BUSINESS
CONSULTING
SERVICES, TESTING
LABORATORY

SIC NOS.
87 42 87 48 87 34

SUMMARY
RATING 3A2
FORMERLY
BA2
STARTED 1989
WORTH F \$1,032,432
GR REV F \$7,430,742
EMPLOYS 85
HISTORY CLEAR
FINANCING SECURED
FINANCIAL
CONDITION GOOD

CHIEF EXECUTIVE: CHET L PEARSON, PRES

SPECIAL EVENTS

09/02/04 MERGER/ACQUISITION: According to published reports, Geotechnical and Environmental Consultants, Inc. (Phoenix, AZ) and SA&B Environmental & Chemical Consultants (SA&B) have joined forces to become one of the largest local consulting engineering firms in the Valley. GEC and SA&B have combined to be GEC-SA&B offering a full range of Geotechnical, Environmental, Chemical and Material Testing services.

* * * CUSTOMER SERVICE * * *

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*** Additional Decision Support Available ***

Additional D&B products, monitoring services and specialized investigations are available to help you evaluate this company or its industry. Call Dun & Bradstreet's Customer Resource Center at 1-800-234-3867 from anywhere within the U.S. or visit our website at www.dnb.com.

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* * * SUMMARY ANALYSIS * * *

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The Summary Analysis section reflects information in D&B's file as of August 15, 2005.

RATING SUMMARY

The Rating was changed on June 23, 2005 to reflect a change in the company's worth. This change placed their worth in a different "Estimated Financial Strength" category. The "3A" portion of the Rating (the Rating Classification) indicates that the company has a worth from \$1 million to \$10 million. The "2" on the right (Composite Credit Appraisal) indicates an overall "good" credit appraisal. This credit appraisal was assigned because the payment information in D&B's file indicates that this company's obligations are retired satisfactorily and because of D&B's "good" assessment of the company's December 31, 2004, fiscal financial statement.

Below is an overview of the company's D&B Rating(s) since 06/17/97:

RATING	DATE APPLIED
-----	-----
3A2	06/23/05
BA2	04/17/04
BA3	08/12/03
BA2	03/28/03
1R3	10/16/02
CB3	07/25/01
CC3	10/23/00
DD3	07/27/99
DD4	04/24/99
CB3	06/17/97

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* * * PAYMENT SUMMARY * * *

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The Payment Summary section reflects payment information in D&B's file as of the date of this report.

The PAYDEX for this company is 76.

This PAYDEX score indicates that payments to suppliers average 6 days beyond terms, weighted by dollar amounts. When dollar amounts are not considered, approximately 79% of the company's payments are within terms.

Below is an overview of the company's dollar-weighted payments, segmented by its suppliers' primary industries:

	TOTAL	LARGEST	%	DAYS SLOW			
TOTAL	DOLLAR	HIGH	W/IN				
RCV'D	AMOUNTS	CREDIT	TERMS	<31	31-60	61-90	91+



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	#	\$	\$	%	%	%	%	%
Total in D&B's file	33	42,600	15,000					

Top 10 Industries:

1 Nonclassified	6	4,850	2,500	100	-	-	-	-
2 Misc business service	2	7,500	7,500	50	50	-	-	-
3 Whol office equipment	2	2,750	2,500	100	-	-	-	-
4 Data processing svcs	2	1,500	1,000	100	-	-	-	-
5 Ret-direct selling	1	15,000	15,000	100	-	-	-	-
6 Whol office supplies	1	2,500	2,500	100	-	-	-	-
7 Radiotelephone commun	1	2,500	2,500	100	-	-	-	-
8 Telephone communictns	1	1,000	1,000	100	-	-	-	-
9 Mfg misc primary mtl	1	1,000	1,000	100	-	-	-	-
10 Whol industrial equip	1	500	500	50	-	-	50	-
11 OTHER INDUSTRIES	13	2,750	500	59	41	-	-	-

Other Payment Categories:

Cash experiences	0	0	0
Payment record unknown	1	500	500
Unfavorable comments	0	0	0
Placed for collection			
with D&B	1	250	
other	0	N/A	

The highest "Now Owes" on file is \$5,000

The highest "Past Due" on file is \$250

D&B receives nearly 400 million payment experiences each year. We enter these new and updated experiences into D&B Reports as this information is received.

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PAYMENTS (Amounts may be rounded to nearest figure in prescribed ranges)

Antic - Anticipated (Payments received prior to date of invoice)
 Disc - Discounted (Payments received within trade discount period)
 Ppt - Prompt (Payments received within terms granted)

REPORTED	PAYING RECORD	HIGH CREDIT	NOW OWES	PAST DUE	SELLING TERMS	LAST SALE WITHIN
08/05	Slow 30	50	-0-	-0-		6-12 Mos
07/05	Ppt	2500	2500	-0-		1 Mo
	Ppt	2500	-0-	-0-		4-5 Mos
	Lease agreement					
	Ppt	2500	2500	-0-		1 Mo



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	Ppt	1000	500	-0-		1 Mo
	Ppt	500	-0-	-0-		1 Mo
	Ppt	500	500	-0-		1 Mo
	Ppt	500	-0-	-0-	N30	2-3 Mos
	Ppt	50	-0-	-0-		1 Mo
	Ppt-Slow 30	7500	5000	-0-		1 Mo
	Ppt-Slow 30	100	100	-0-		1 Mo
	Ppt-Slow 90	500	500	100	N30	1 Mo
	Slow 5	500	500	-0-	N30	1 Mo
	Slow 30	100	-0-	-0-	N30	6-12 Mos
	(015)	500	-0-	-0-		6-12 Mos
06/05	Ppt	15000	100	-0-	N30	1 Mo
	Ppt	1000	1000	-0-		1 Mo
	Ppt-Slow 30	500	-0-	-0-		2-3 Mos
04/05	Ppt	2500	1000	-0-		1 Mo
03/05	Ppt	500	-0-	-0-		6-12 Mos
	Ppt	250	-0-	-0-		6-12 Mos
	Ppt	100	-0-	-0-		6-12 Mos
	(023)			250		
	Placed for collection.					
02/05	Slow 5		-0-			1 Mo
01/05	Ppt	250	250	-0-	N30	1 Mo
	Ppt-Slow 30	250	100			
12/04	Ppt	250	50			
	Lease agreement					
	Ppt	50	-0-	-0-		6-12 Mos
11/04	Ppt	250	-0-	-0-		6-12 Mos
10/04	Ppt	1000	50	-0-		1 Mo
09/04	Ppt-Slow 30	100	-0-	-0-		6-12 Mos
06/04	Ppt	1000	-0-	-0-	N30	1 Mo
	(033)	50				6-12 Mos

Satisfactory.

* Accounts are sometimes placed for collection even though the existence or amount of the debt is disputed.

* Payment experiences reflect how bills are met in relation to the terms granted. In some instances payment beyond terms can be the result of disputes over merchandise, skipped invoices etc.

* Each experience shown represents a separate account reported by a supplier. Updated trade experiences replace those previously reported.

STATEMENT UPDATE

06/23/05 Fiscal statement dated DEC 31 2004:

Cash	\$	490	Accts Pay	\$	524,392
Accts Rec		1,462,299	Checks In Excess		
Work In Process		597,019	Of Balance		104,762
Prepaid		101,091	Accruals		336,505
			Taxes		8,115
			L.T. Liab-(1yr)		128,153



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		Line Of Credit	225,000
		Customer Deposits	44,658
		Other Curr Liabs	50,300

Curr Assets	2,160,899	Curr Liabs	1,421,885
Fixt & Equip	435,635	L.T. Liab-Other	596,380
GOODWILL	414,540	COMMON STOCK	12,366
CSV of Life Ins.	39,623	ADDIT. PD.-IN CAP	688,305
		RETAINED EARNINGS	331,761

Total Assets	3,050,697	Total	3,050,697

From JAN 01 2004 to DEC 31 2004 annual sales \$7,430,742; cost of goods sold \$4,129,297. Gross profit \$3,301,445; operating expenses \$3,427,093. Operating income (125,648); other expenses \$32,461; net income before taxes (158,109); Federal income tax (51,956); (net loss) \$106,153.

Statement obtained from Deborah Atwell by Fax on June 23, 2005. Submitted JUN 23 2005 by Deborah Atwell, Controller. Accountant: WALLACE, PLESE - DREHER, LLP.

ACCOUNTANTS OPINION: "The financial statements reflect an accountant's compilation with figures provided from management.".

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FINANCE

08/30/04

	Fiscal Dec 31 2002	Fiscal Dec 31 2003
Curr Assets	976,210	1,281,663
Curr Liabs	789,101	596,241
Current Ratio	1.24	2.15
Working Capital	187,109	685,422
Other Assets	272,613	331,380
Worth	172,538	495,968
Sales	5,579,071	
Long Term Liab	296,860	520,834
Net Profit (Loss)	184,226	
Fiscal statement dated DEC 31 2003:		
Cash	\$ 26,983	Accts Pay \$ 355,723
Accts Rec	1,028,209	Customer Deposits 4,095
Work In Process	203,727	Accruals 75,323
Prepaid	22,744	L.T. Liab-(1yr) 121,800
		Deferred Income Taxes 39,300

Curr Assets	1,281,663	Curr Liabs 596,241
Fixt & Equip	301,151	L.T. Liab-Other 255,134
CSV of Life Ins.	30,229	Def. Credits/Income 265,700
		COMMON STOCK 9,648
		ADDIT. PD.-IN CAP 48,406
		RETAINED EARNINGS 437,914

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Total Assets 1,613,043 Total 1,613,043
From JAN 01 2003 to DEC 31 2003 annual sales \$6,065,324. Direct
Costs \$3,277,637. Gross profit \$2,787,687; operating expenses
\$2,275,725. Operating income \$511,962; other expenses
\$52,232; Federal income tax \$126,545. Net income \$333,185.
Submitted by Debbie Atwell, Controller. Extent of audit, if any,
not indicated.

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On AUG 30 2004 Debbie Atwell, Controller, referred to the above
figures.

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PUBLIC FILINGS

The following data is for information purposes only and is not the
official record. Certified copies can only be obtained from the
official source.

* * * UCC FILING(S) * * *

COLLATERAL: All Inventory including proceeds and products - All Account(s)
including proceeds and products - All Chattel paper including
proceeds and products - All Contract rights including proceeds and
products - and OTHERS

FILING NO:	200312837695	DATE FILED:	10/21/2003
TYPE:	Original	LATEST INFO RECEIVED:	11/19/2003
SEC. PARTY:	M&I MARSHALL & ILSLEY BANK, MILWAUKEE, WI	FILED WITH:	SECRETARY OF STATE UCC DIVISION, AZ
DEBTOR:	GEOTECHNICAL & ENVIRONMENTAL CONSULTANTS, INC.		

COLLATERAL: Leased Business machinery/equipment

FILING NO:	200413286136	DATE FILED:	08/16/2004
TYPE:	Original	LATEST INFO RECEIVED:	09/10/2004
SEC. PARTY:	US BANCORP, MARSHALL, MN	FILED WITH:	SECRETARY OF STATE UCC DIVISION, AZ
DEBTOR:	GEOTECHNICAL & ENVIRONMENTAL CONSULTANTS, INC		

The public record items contained in this report may have been
paid, terminated, vacated or released prior to the date this
report was printed.

HISTORY
01/17/05

CHET L PEARSON, PRESIDENT

DONALD J SPADOLA, V PRES

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ROBERT BOHANNAN, PRIN
DIRECTOR(S): THE OFFICER(S)

* * * CORPORATE AND BUSINESS REGISTRATIONS * * *
REPORTED BY THE SECRETARY OF STATE
OR OTHER OFFICIAL SOURCE AS OF 08/13/2005

REGISTERED NAME: GEOTECHNICAL AND ENVIRONMENTAL CONSULTANTS, INC.

CORPORATION TYPE: PROFIT FILING DATE: 07/19/1989
BUSINESS TYPE: CORPORATION DURATION: PERPETUAL
REGISTRATION ID #: 02160846

STATE OF ORGANIZATION (INCORPORATION): ARIZONA
DATE OF ORGANIZATION (INCORPORATION) : 07/19/1989

STATUS: ACTIVE/IN GOOD STANDING

WHERE FILED: CORPORATION COMMISSION, PHOENIX, AZ

REGISTERED AGENT: BONNETT FAIRBOURN FRIEDMAN AND, % MICHAEL N WIDENER;
2901 N CENTRAL AVE #1000, PHOENIX, AZ 85012

PRINCIPALS: DONALD J SPADOLA, DIRECTOR, 2801 SOUTH 35TH STREET,
PHOENIX, AZ 85034
CHET L PEARSON, DIRECTOR, 2801 SOUTH 35TH STREET, PHOENIX,
AZ 85034
BOB BOHANNAN, PRINCIPAL SHAREHOLDER
DONALD J SPADOLA, PRINCIPAL SHAREHOLDER
CHET L PEARSON, PRINCIPAL SHAREHOLDER
CHET L PEARSON, PRESIDENT/CEO, 2801 S. 35TH STREET,
PHOENIX, AZ 85034
DONALD J SPADOLA, SECRETARY, 2801 S. 35TH STREET, PHOENIX,
AZ 85034

Business started Jul 1989 by the present control. 48.7% of
capital stock is owned by Donald J Spadola. 48.7% of capital stock is
owned by Chet L Pearson. 2.6% of capital stock is owned by employees.

CHET L PEARSON born 1958. 1989-present active here. 1986-89
employed by Thomas Hartig & Assoc, Chandler, AZ. 1983-86 employed by
McClelland Engineers, Saint Louis, MO. 1977-83 attended and graduated
from Arizona State University, Tempe, AZ with a Masters degree in
civil engineering.

DONALD J SPADOLA born 1957. 1989-present active here. 1981-89
employed by Thomas Hartig & Assoc, Chandler, AZ. 1977-81 attended and
graduated from Arizona State University, Tempe, AZ earning a BS degree
in civil engineering. Received Masters in 1983.

ROBERT BOHANNAN. Antecedents undetermined.

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OPERATION

01/17/05

Provides management consulting services, specializing in industry specialist (100%). Provides business consulting services. Operates a testing laboratory, environmental consulting. (Fax:) 602-393-4810.

Terms are net 30 days and progressive billing. Has account(s). Sells to commercial concerns. Territory : Arizona, Alabama, Utah, Texas, Colorado, Idaho and California.

Nonseasonal.

EMPLOYEES: 85 which includes officer(s) and 3 part-time.

FACILITIES: Leases 6,000 sq. ft. in a one story brick building.

LOCATION: Industrial section on main street.

08-19(1ER /111)

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